



REQUEST FOR PROPOSAL

For

Project Name:

IP-based Video Surveillance systems

Due Date:

June 30, 2017

Issued By:

Osage Casino

1211 West 36th Street North, Tulsa, OK 74127
Phone: 918-699-7719 • Fax: 918-699-7790

Blank

Section I. General Notice

I. Owner:

Osage Casino

Technical Service Manager Craig Curry

Phone: 918-699-7803

Email: Craig.Curry@osagecasinos.com

Address: 1211 W. 36th St. N.
Tulsa, OK 74127

Osage Casino

CIO Joe Roybal

Phone: 918-699-7857

Email: Joe.Roybal@osagecasinos.com

Address: 1211 W. 36th St. N.
Tulsa, OK 74127

Osage Casino

Purchasing Manager Mike Shaw

Phone: 918-699-7817

Email: mike.shaw@osagecasinos.com

Address: 1211 W. 36th St. N.
Tulsa, OK 74127

II. Response to Request for Proposal shall be submitted as follow:

Submittal Date & Time:

No later – **June 30, 2017**

Proposals received after this time will be considered null and void and will not receive further consideration. Miss-deliveries, late, or faxed submittals will be considered non-responsive.

Submitting a proposal will represent that you have fully reviewed and fully understand the terms of the RFP.

Each proposal shall be submitted with **two (2) printed sets** and **one (1) electronic set** in PDF format email to the Purchasing Manager. Proposals shall be submitted in an envelope clearly marked indicating the Project Title.

Questions directly relating to any matter contained in this Request for Proposal (RFP) shall be directed to: Technical Service Manager or CIO

III. Awarding

- I. Work will be awarded on or before **July 15, 2017**
- II. All offerors (Vendor) will be notified in writing when the work has been awarded and /or is no longer considered for award.

- III. Award of the contract is subject to a determination that the contractor is eligible to contract with the Osage Casino (Owner).
- IV. The Owner and its authorized representatives will review all proposals received, and may contact offerors to request further information, either in written form or in the form of a presentation to the Owner. The Owner may accept any given proposal as submitted, or may negotiate with offeror to establish terms most advantageous to the Owner. The decision of the Owner shall be final and not subject to appeal.

Section II. Project Description

I. INTRODUCTION:

Osage Casino invites vendors to submit proposals in accordance with the terms and conditions of this Request for Proposal (RFP). This RFP provides the requirements and evaluation criteria for a Video Surveillance system and requests a detailed response from all prospective vendors, including pricing and service descriptions, in a specified format.

II. Objective:

Through this RFP, the Osage Casino is soliciting proposals for the provisioning of an IP-based Video Surveillance system at several of our Casinos. Osage Casino will be choosing a surveillance company that will become a system standard for all casino locations. To be considered, you must provide separate pricing for each of the proposals listed below.

1. Tulsa Casino

- a. New 88,000 square feet casino and 137-room hotel. Vendors should provide a turn-key solution including, but not limited to, cameras, mounting hardware, network storage, licensing, installation, documentation, technical assistance, maintenance, and training. Osage Casinos may add an additional 126 room to project.

2. Sand Springs Casino

- a. This proposal will include backend hardware (Servers, Network storage) to replace the existing surveillance system. Where possible re-use existing networking equipment, cabling and cameras.

III. General Background:

The Osage Casino (Owner) is a wholly-owned unincorporated enterprise of the Osage Nation, a federally recognized Indian tribe, and as an instrumentality of the Osage Nation, possesses all the privileges and immunities of the Osage Nation, including its status as a non-taxable entity and its sovereign immunity from unconsented suit. The Osage Gaming Enterprise operates seven casinos throughout the Osage Reservation

known as Osage County. The Enterprise currently has casinos in Tulsa, Sand Springs, Bartlesville, Hominy, Pawhuska, Skiatook and Ponca City.

IV. General Conditions:

This specification section covers general requirements for the furnishing, installation and testing of a complete low-voltage video surveillance camera. Any proposed system must meet all of the stated requirements.

- Furnish and install an IP based video surveillance system including conduit (where applicable), j-boxes (where applicable), Ethernet devices, cameras, licenses, network video recorders, mounting brackets, power supplies and other components of the systems as shown and specified.
- Owner will provide PoE IEEE 802.3 af switches and networking equipment.
- Owner will provide workstations.
- Vendor will provide all necessary licensing required for system operation.
- Installation of all equipment, devices, splices, terminations, cables, outlets, etc. shall comply with manufacturer's recommendations and building codes.

Vendor Qualifications:

In order to submit a proposal, Vendor

- Must have a minimum of five years' experience in the area of expertise of this RFP.
- Must have highly qualified network engineers and technicians on staff, capable of diagnosing problems quickly and providing/recommending solutions.
- The vendor / integrator must have established offices located within state of Oklahoma to allow for post installation support.

Testing:

Vendor shall submit a written document detailing the test procedures to be followed in evaluating and providing the installed System(s). The document will include the test forms to be used for each system and for each component of each system, including all tests required by the equipment Manufacturer and by its Specifications.

Inspection:

Final inspection and acceptance or rejection will be made at the time of delivery, but all products and workmanship shall be subject to inspection and test at all times and places.

Warranty:

The warranty period is three (3) years for equipment and one (1) year for labor from the date of installation. The warranty provides repair or replacement of all parts and labor on all workmanship and materials supplied by the system installer/contractor and its subcontractors. Vandalism, theft, misuse, intentional damage, acts of God, etc. are not covered by the warranty.

Documentation:

Full documentation of the completed project is required. This includes documenting location of all cameras; document will include Camera Name, Model, camera type (Fixed, PTZ & etc.), Megapixel, IP address, name of the associated Switch and the port number. Vendor will provide document / layout of the cameras in an integrated mapping interface. Digital floor plans will be provided so that all cameras can be mapped and layered to allow for easy navigation.

Training:

Vendor shall submit a training plan to be followed in training the Owner's surveillance operator staff and Technology staff on the installed system. The proposed training program shall be designed to provide a level of basic competence with the system for selected personnel. These selected personnel shall then be expected to train other personnel as required.

- The training plan shall cover the overall system, each individual system components, database management, normal operations, reporting and alerting.
- Technology staff will be trained during the configuration & setup and upon completion of project.
- Will provide (4) sets of installation and operating manuals for each product and will be bound into book or binder format.
- Shall provide a minimum of 8 hours training on all system functions and programming.

Remote Monitoring:

The Video Surveillance system shall allow; a minimum of (4) cameras per property to be viewed simultaneously at 1080p 30fps in live video mode, playback recorded video and export video over 10mbps, Unicast only, wide area network connection.

Equipment:

Vendor must propose and supply a product line that, to the best of its knowledge, is not obsolete or near obsolete. All supplied equipment must be new, unused, unopened in its original packaging, with all original packaging materials included. Original protective wrapping, if any, must be intact. Original manufacturer's warranty must be included and valid.

Redundancy / Failover:

The Video Surveillance system shall be designed to provide both redundancy and high availability as standard built in features. The implementation of high availability features, such as redundant failover Network Storage and Servers are required as part of the scope.

Network Storage / Video Retention:

System shall provide sufficient storage of all the camera recordings for a period of 14 days or more @ 30 FPS, at the camera's highest megapixel quality using necessary compression techniques for all cameras, + 20 % additional storage for future growth. Storage calculations must be provided with submittals.

Network storage servers must be designed for high availability and have features like redundant power supplies, dual controllers and operate in at least Raid 6 environment.

Workstations:

Vendor shall provide any required specifications to allow Owner to provide appropriate workstation hardware. Unless otherwise specified by Vendor, surveillance workstations will have Intel i5 or higher Processor, 16GB RAM, 250 Gb Hard drive, with four display 27" monitors, keyboard, mouse and joystick. Owner will install Microsoft Windows 10 professional operating system. The workstation will be joined to the company Microsoft active directory domain.

Cameras:

Owner has standardized to using only low profile dome style cameras, flush mounted where possible. Where cameras are installed in the casino gaming floor area, Vendor shall paint the camera to match ceiling color. Painting results must look professional/appropriate for public areas (ie. sprayed, coated.) Cameras with drips, brushstrokes, etc., will not meet requirements.

Required Camera features:

- 1920x1080HD, 1080p, 30 fps
- Autofocus, with manual focus
- Low light capable where applicable
- Built-in Analytics
- Wide dynamic range
- Edge Storage with SD Card
- External Microphone Input
- H. 264 Image compression
- ONVIF compliant
- IP Power over Ethernet

Exterior Cameras

All exterior cameras will be designed to handle temperatures between -10° and 120° F. Cameras should include a heater if required. Any exterior cameras attached to the side of a building will be mounted using wall mount bracket. Cameras installed in an awning ceiling area will be recessed mounted. All penetrations through an exterior wall or ceiling must be sealed watertight.

Parking Lot Camera

All Parking lot poles will have a 120 Volt Single-Phase circuit for PTZ cameras and a 4" x 10" x 4" NEMA3 box with a hinged door and keylock for power disconnect near the bottom of the light pole. Vendor is responsible for camera installation and cabling camera to wireless network antennas, power source for injector and camera heater.

Audio Recording:

The Video Surveillance system shall be capable of recording audio with video through the use of manufacturer supported audio capture. Additionally when microphones are installed, they will be ceiling mounted Omni-directional microphones that will be connected the nearest IP camera.

Lifts / Ladders:

Vendor shall provide all necessary Boom Lifts, Scissor Lifts and ladders that would be required complete any work outline in scope. Owner will not provide any equipment.

V. Pricing

Video Surveillance System equipment pricing shall be detailed and itemized. Equipment shall be sorted by installation location. All pricing shall be clearly identified by part and/or model number, quantity and unit pricing. General items such as Testing / Training, spare parts, miscellaneous supplies and materials, etc. can be itemized as "Miscellaneous". Detailed outline of annual support maintenance, software and equipment licensing shall be provided with bid. See example listed below. Proposal should also include a full explanation of the analytics features of your product and a detail cost of the features.

Solution Component:	Hardware	Software	Professional Services	TOTAL	Annual Maintenance & Recurring Fees
Camera	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Digital Storage	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Mgmt/Control	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Miscellaneous	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
			Subtotal:	\$0.00	
			Shipping & Handling:	\$0.00	
			Taxes:	\$0.00	
			Total:	<u>\$0.00</u>	

Proposal Scope Requirements

Proposal 1 - New Tulsa Casino:

Osage Casinos is building a new 88,000 square foot casino and 120-bed hotel. Owner is seeking a proposal to provide a turn-key IP-based Video Surveillance systems solution. The proposal should include cameras, mounting hardware, servers, network storage, licensing, installation, documentation, technical assistance, maintenance, and training.

Owner will provide all switching, routing and Uninterruptable Power Supply (UPS) equipment. The structured cabling contractor in an unrelated bid will provide cabling, cabinets & racks. Owner will provide rack space in the Osage Casinos Data Center located at Owner's central offices to house all servers and network storage equipment required as part of this RFP. Owner will have multiple fiber strands connecting the Tulsa casino and Osage Casinos Data Center. Vendor must coordinate with Owner's Network Engineer on network specifications to allow engineer to facilitate underlying network design.

The proposal must include the additional items listed below:

1. Camera type and quantities are outlined in "Fig 2 Tulsa Camera Layout". Architectural drawings will be provided to show the exact camera locations.
2. Software and licensing for (8) workstations and (6) 49" TVs that will be used to display camera video at property.
3. Proposed system will support Central office existing cameras infrastructure. See "Existing Cameras" section listed below for camera model.
4. It is a requirement that we have the ability to remotely monitor cameras at Osage Casinos in Hominy and Pawhuska from the Tulsa Casinos surveillance offices. There can be no additional cost associated to these remote monitoring requirements, which includes licensing or equipment needs for Hominy and Pawhuska locations.
5. Automatic License plate recognition system with interface to law enforcement.
6. Verification that a representative with decision-making abilities will attend in person applicable construction meeting(s) to coordinate installation.
7. Owner will provide and configure wireless network antennas for parking lot cameras, vendor will be responsible for installation of wireless network antennas, their LAN and power cable, and connecting them to the camera.

Proposal 2 - Sand Springs:

Osage Casino is seeking a proposal to upgrade the existing 6-year-old surveillance software and backend hardware (Servers, Network storage & etc.) at our Sand Springs Casino. Owner will provide all switching, routing, (UPS) equipment and will provide required rack space for new equipment. Vendor will reuse currently installed cabling and cameras equipment where applicable. Vendor must coordinate with Owner's Network Engineer on network specifications to allow engineer to facilitate underlying network design. All work shall be done between hours of 8am to 5pm Monday through Friday.

The proposal must include the additional items listed below:

1. Support for currently installed camera type and quantities as outlined in the "Current Surveillance System" section below. Camera upgrades / refresh will be addressed in an unrelated project to this RFP.
2. Software and licensing at property for (4) workstations and (4) 49" TVs that will be used to display camera video.

Fig 1. Tulsa Casino Camera Summary

MP = Megapixel, I = Indoors, O = Outdoor. Flush = Recessed mounted, Surface = Surface mounted, MIC = Microphone

Camera Summary		FIXED											PTZ			360				
		2MP (I)			2MP (O)			5MP (I)			8MP (I)			20x (I)	30x (I)	30x (O)	5MP (I)		5MP (O)	
Location	Total Count	Flush	Surface	MIC	Flush	Surface	MIC	Flush	Surface	MIC	Flush	Surface	MIC	Flush	Surface	Surface	Flush	MIC	Surface	Flush
Casino Level 00	217	66	18	0	2	7	12	6	4	0	0	0	0	0	0	0	96	2	10	0
Casino Level 01	413	96	24	1	2	2	65	23	13	44	19	6	50	14	0	0	71	2	0	3
Hotel	146	116	30	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Parking Lot	126	0	0	0	0	76	0	0	0	0	0	0	0	0	0	50	0	0	0	0
Grand Total	902	278	72	1	4	85	77	29	17	44	19	6	50	14	50	167	4	10	3	

Fig 2. Tulsa Casino Camera Layout

MP = Megapixel, I = Indoors, O = Outdoor. Flush = Recessed mounted, Surface = Surface mounted, MIC = Microphone

Tulsa Casino Camera Layout																						
Building	Room Name	Room Number	FIXED											PTZ			360					
			2MP (I)			2MP (O)			5MP (I)			8MP (I)			20x (I)	30x (I)	30x (O)	5MP (I)		5MP (O)		8MP (I)
			Flush	Surface	MIC	Flush	Surface	MIC	Flush	Surface	MIC	Flush	Surface	MIC	Flush	Surface	Surface	Flush	MIC	Surface	Flush	
Hotel	Elevator Lobby	100	1																			
Hotel	BOH	205	2																			
Hotel	Electrical?	221	1																			
Hotel	Elevator Lobby 300	300	2																			
Hotel	Corridor 323	323	11																			
Hotel	Vending	324	1																			
Hotel	BOH	325	2																			
Hotel	ELEVATOR LOBBY 400 L-4	400	2																			
Hotel	Electrical?	421	1																			
Hotel	Corridor 423	423	11																			
Hotel	Vending	424	2																			
Hotel	BOH 425	425	2																			
Hotel	Elevator Lobby 500 L-5	500	2																			
Hotel	CORRIDOR 523	523	11																			
Hotel	VENDING 524	524	1																			
Hotel	BOH	525	2																			
Hotel	ELEVATOR LOBBY 600	600	2																			
Hotel	Electrical	621	1																			
Hotel	CORRIDOR 623 L-6	623	11																			
Hotel	Vending	624	1																			
Hotel	BOH	625	2																			
Hotel	Vending	01-162	1																			
Hotel	BOH CIRC	02-100	1																			
Hotel	IDF-6	02-101	1																			
Hotel	Stairs -5 Casino Level 00	S-05		2																		
Hotel	Stairs -5 Level 03	ST-05		2																		
Hotel	Stairs -5 Level 05	ST-05		2																		
Hotel	Stairs -5 Casino Level 01	ST-05		2																		
Hotel	Stairs -5 Level 04	ST-05		2																		
Hotel	Stairs -6 Level 02	ST-06		2																		
Hotel	Stairs -6 Casino Level 01	ST-06		2																		
Hotel	Stairs -6 Level 04	ST-06		2																		
Hotel	Stairs -6 Level 03	ST-6		2																		
Hotel	Stairs -6 Level 06	ST-6		2																		
Hotel	Vending Level 2		1																			
Hotel	Stairs -6 Casino Level 00			2																		
Hotel	Stairs -5 Level 02			2																		
Hotel	Stairs -5 Level 06			2																		
Hotel	Stair -6 Level 05			2																		
Hotel	IDF		2																			
Hotel	HITS3.01		12																			
Hotel	HITS3.00.00		12																			
Hotel	Elevator Lobby		1																			
Hotel	Elevator 200 Lobby		2																			
Hotel	Elevator 2			1																		
Hotel	Elevator 1			1																		
Hotel	Elec		1																			
Hotel	Corridor 223		11																			

Tulsa Casino Camera Layout																							
Building	Room Name	Room Number	FIXED												PTZ			360					
			2MP (I)			2MP (O)			5MP (I)			8MP (I)			20x (I)	30x (I)	30x (O)	5MP (I)		5MP (O)		8MP (I)	
			Flush	Surface	MIC	Flush	Surface	MIC	Flush	Surface	MIC	Flush	Surface	MIC	Flush	Surface	Surface	Flush	MIC	Surface	Flush		
Casino Level 00	Public Circulation	00-100	7																1				
Casino Level 00	ATM Public Circulation	00-100						2															
Casino Level 00	Vestibule	00-101	2																				
Casino Level 00	Pre Function	00-103																	2				
Casino Level 00	MTG - 1	00-110	2																				
Casino Level 00	MTG - 2	00-112	2																				
Casino Level 00	MTG - 3	00-114	1																				
Casino Level 00	STOR.	00-115	1																				
Casino Level 00	JR Ball Rm - 1	00-116																	2				
Casino Level 00	JR Ball Rm - 2	00-118																	2				
Casino Level 00	JR Ball Rm - 3	00-120																	2				
Casino Level 00	Office	00-125	1																				
Casino Level 00	Employee Vestibule	00-131	2																				
Casino Level 00	Employee Entry	00-132																	1				
Casino Level 00	SCR	00-133	2					3											1				
Casino Level 00	SEC Lethal	00-135																	1				
Casino Level 00	SEC Storage	00-136	2																1				
Casino Level 00	SEC Comm	00-137	2																1				
Casino Level 00	Cage Corridor	00-145						1		1													
Casino Level 00	Cage Trap	00-145A						1		1													
Casino Level 00	Facilities	00-147	2																2				
Casino Level 00	Loading Dock	00-150		7															2				
Casino Level 00	Warehouse	00-151	3																8				
Casino Level 00	Refridg\Cool	00-152																			2		
Casino Level 00	Purchasing	00-154	2																		1		
Casino Level 00	Soda\Refer Rack	00-156																			1		
Casino Level 00	IDF - 2 Hall	00-158																	1				
Casino Level 00	IDF - 2	00-158	2																				
Casino Level 00	Pantry Hall	00-159																	1				
Casino Level 00	Pantry	00-159																	1				
Casino Level 00	Keg Cooler	00-160																		1			
Casino Level 00	JR. Ball Rm Storage	00-162																	1				
Casino Level 00	Kitchen	00-163	1				2												4				
Casino Level 00	Shell	00-164	1																3				
Casino Level 00	Shell	00-164																	3				
Casino Level 00	Dishwash	00-166	4																				
Casino Level 00	EDR	00-167																	2				
Casino Level 00	EVS Storage	00-172																	2				
Casino Level 00	Shell	00-174																	2				
Casino Level 00	Shell	00-174																	2				
Casino Level 00	Keg Cooler	00-174A																		1			
Casino Level 00	Trash	00-175		2																			
Casino Level 00	IDF-1	00-178	1																1				
Casino Level 00	Lobby	00-187	1																				
Casino Level 00	Casino Offices	00-188																	4				
Casino Level 00	AV Storage	00-210																	1				
Casino Level 00	MDF	00-211																	1				
Casino Level 00	Laundry	00-213																	4				
Casino Level 00	Housekeeping	00-214																	3				
Casino Level 00	Surveillance Viewing	00-216																	1	1			
Casino Level 00	Surveillance Break Room	00-218																	1				
Casino Level 00	Surveillance	00-220																	1	1			
Casino Level 00	Shell Space	00-221																	3				
Casino Level 00	Brewery	00-222																			2		
Casino Level 00	Banquet Cooler	00-222					2																
Casino Level 00	Secure Liquor Rm	00-223																	1				
Casino Level 00	Brewery Storage	00-223																	1				
Casino Level 00	IDF - 3	00-226	1																				
Casino Level 00	Fitness	00-227																	1				
Casino Level 00	Vestibule	00-228																	1				
Casino Level 00	F&B Kitchen	Kitchen	1																3				
Casino Level 00	Elevator	P-1	1																				
Casino Level 00	Elevator	S-1		1																			
Casino Level 00	Elevator LL	S-2							1	1													
Casino Level 00	Elevator	S-3	1																				
Casino Level 00	Elevator	S-4		1																			
Casino Level 00	Elevator	S-5		1																			
Casino Level 00	STAIR-1	ST-01		2																			
Casino Level 00	Stair - 4	ST-04		2																			
Casino Level 00	Liquor Storage								3														
Casino Level 00	Kitchen Storage			2															1				

Tulsa Casino Camera Layout																					
Building	Room Name	Room Number	FIXED												PTZ			360			
			2MP (I)			2MP (O)			5MP (I)			8MP (I)			20x (I)	30x (I)	30x (O)	5MP (I)		5MP (O)	8MP (I)
			Flush	Surface	MIC	Flush	Surface	MIC	Flush	Surface	MIC	Flush	Surface	MIC	Flush	Surface	Surface	Flush	MIC	Surface	Flush
Casino Level 00	Kitchen Cooler																				
Casino Level 00	Keg and Storage						5													3	
Casino Level 00	ITS3.00.4		7					2											5		
Casino Level 00	ITS3.00.3		3					2											4		
Casino Level 00	ITS3.00.2		4					1											7		
Casino Level 00	ITS3.00.1 BOH		7																4		
Casino Level 00	Cage Stairs LL								2	1											
Casino Level 01	Vestibule	01-100	4																		
Casino Level 01	South Vestibule	01-100	4																		
Casino Level 01	Security-2	01-101																1	1		
Casino Level 01	S.E. Entrance	01-102	5																		
Casino Level 01	Brewery	01-103	3																1		
Casino Level 01	Brew Pub	01-104	2					3						1					1		
Casino Level 01	Brew Support	01-105	1					1											1		
Casino Level 01	Brew Storage	01-106	1																		
Casino Level 01	IDF-5	01-107																	1		
Casino Level 01	Vestibule	01-111	3																		
Casino Level 01	Security-1	01-112																1	1		
Casino Level 01	Employee Circulation	01-113	1																		
Casino Level 01	Interview	01-114						1		1				1							
Casino Level 01	High Limit	01-116	2											1					2		
Casino Level 01	Player Queuing	01-117									4										
Casino Level 01	JPH	01-118		2					2										2		
Casino Level 01	Count	01-120		5						5		19							2		
Casino Level 01	Cage Work Area	01-121						2											1		
Casino Level 01	Cage	01-121								18	2								2		
Casino Level 01	Players Club	01-123	1					13											2		
Casino Level 01	Player Club Mgr	01-124																	1		
Casino Level 01	Cage Employee	01-127						3		3											
Casino Level 01	Bank	01-128									6		4							2	
Casino Level 01	Vault	01-129									2		2	2							
Casino Level 01	ITS3.01.3	01-130												2					6		
Casino Level 01	ITS3.01.2	01-130	8											11					11		
Casino Level 01	ITS3.01.1	01-130	13											15					18		
Casino Level 01	Black Jack West	01-130									11					5					
Casino Level 01	Black Jack East	01-130									11				3					1	
Casino Level 01	ATM West Doors	01-130						3													
Casino Level 01	ATM Security-2	01-130						2													
Casino Level 01	ATM Poker Rm	01-130						2													
Casino Level 01	Atm Player Queuing	01-130						1													
Casino Level 01	ATM Main Entrance	01-130						2													
Casino Level 01	ATM High Limit	01-130						2													
Casino Level 01	ATM Center BJ Casino Floor	01-130						2													
Casino Level 01	ATM Café	01-130						2													
Casino Level 01	ATM Brewery	01-130						3													
Casino Level 01	ATM Black Jack	01-130						2													
Casino Level 01	Public Circulation	01-136												2					5		
Casino Level 01	SBG Sports, Bar, Grille	01-137	2					4											5		
Casino Level 01	SBG Platform Support	01-138	2					4											2		
Casino Level 01	SBG Platform	01-140																	1		
Casino Level 01	SBG Terrace	01-141		2				2													
Casino Level 01	Pizza, Sub Salads	01-142	1					1											1		
Casino Level 01	SBG Support Prep	01-143	3																		
Casino Level 01	SBG Support	01-144	1					2													
Casino Level 01	Kitchen Casino Level 01	01-145	2											1					1		
Casino Level 01	IDF-4	01-149	1																		
Casino Level 01	Café	01-150	8					2											2		
Casino Level 01	BOH Café	01-151	3																		
Casino Level 01	Vestibule	01-154	3																		
Casino Level 01	Hotel Lobby	01-155	1																1		
Casino Level 01	BOH Registration	01-157																	1		
Casino Level 01	Registration	01-159	3					4													
Casino Level 01	Retail	01-160	1					2											1		
Casino Level 01	BOH	01-161	1																		
Casino Level 01	vending	01-162	1																1		
Casino Level 01	Poker Room	01-162	3								10				6						
Casino Level 01	Cage Circ	01-189	1					2													
Casino Level 01	Circulation Air Space	Esca Level-01	2																		
Casino Level 01	Registranion Vending	Hotel	1																		
Casino Level 01	SBG Support Kitchen	Kitchen	6				2												2		
Casino Level 01	Cage Man Trap	Man Trap		1	1														1		

Tulsa Casino Camera Layout																							
Building	Room Name	Room Number	FIXED												PTZ			360					
			2MP (I)			2MP (O)			5MP (I)			8MP (I)			20x (I)	30x (I)	30x (O)	5MP (I)		5MP (O)		8MP (I)	
			Flush	Surface	MIC	Flush	Surface	MIC	Flush	Surface	MIC	Flush	Surface	MIC	Flush	Surface	Surface	Flush	MIC	Surface	Flush		
Casino Level 01	Elevator SBG	P-1		1																			
Casino Level 01	Elevator-1 Hotel SERV/PUB	PH-1		1																			
Casino Level 01	Elevator-2 Hotel PUB	PH-2		1																			
Casino Level 01	Stair-5	S-05		2																			
Casino Level 01	Elevator N.W.	S-1		1																			
Casino Level 01	Elevator Bank	S-2						1	1														
Casino Level 01	Elevator SBG	S-3		1																			
Casino Level 01	Elevator	S-4		1																			
Casino Level 01	Elevator Brewery	S-5		1																			
Casino Level 01	Elevator	S-5		1																			
Casino Level 01	Stair-1	ST-01		2																			
Casino Level 01	Stair-2	ST-02						2	1														
Casino Level 01	Stair-4	ST-04		2																			
Casino Level 01	Escalator\Stairs N.E	Stairs-3	2																				
Parking Lot	West Guest							2											4				
Parking Lot	West Drive							1											4				
Parking Lot	West Dock							2											2				
Parking Lot	South VIP																		3				
Parking Lot	South Main							1											9				
Parking Lot	South Handicap																		2				
Parking Lot	South East Main							4											3				
Parking Lot	North Employee							1											4				
Parking Lot	North East Overflow							1											2				
Parking Lot	Main Drive							5															
Parking Lot	Guest Drop Off							2															
Parking Lot	Exterior Of Casino							55											13				
Parking Lot	East Overflow							2											2				
Parking Lot	East Handicap																		2				

VII. Current Surveillance Systems:

Owner’s goal is to reuse currently installed equipment where applicable. This section will outline Owner’s existing surveillance hardware and software. All of Owner’s surveillance departments currently use Pelco Endura (v2.57) and VideoXpert (v1.5) Video Surveillance systems. The VideoXpert system is mainly used to remotely monitor the surveillance system at the Hominy and Pawhuska Casinos.

Network:

The surveillance network infrastructure is built with Brocade switches model FCX648SPOE, ICX6610-48P, with the multicast routing being handled by Cisco 4500 switches. Listed below are the current WAN links to each of our Casinos with Tulsa being the hub. We limit the surveillance network traffic to 10Mbps Unicast.

Location	Wan Link Speed
Bartlesville	50MB
Hominy	40MB
Pawhuska	50MB
Ponca City	100MB
Sand Springs	1Gb
Skiatook	50MB

Servers:

SM5000 – Intel P4

SM5200 - Intel i7 processor, 8GB RAM, 2 SSD in a RAID 1.

Core Media – Intel Xeon 3.50 4 Core, 32 GB Ram, 2 SSD (1TB, 500GB)

Location	Endura System		VideoXpert System	Time Servers	
	SM5200	SM5000	Core Media Gateway	Spectracom	Timenet
Bartlesville		1		0	1
Hominy		1	1	0	1
Pawhuska	1		1	0	1
Ponca City		1		0	1
Sand Springs		1		1	0
Skiatook		1	1	0	1

Network Storage:

All of the camera video is stored on Pelco NSM5200 units. Listed below are the number of NSM per property and current video retention length. All of the drives are recently new 4TB Western Digital Purple Hard Drives.

Location	NSM Qty.	Total Drives	Drive Size	Total Storage	Video Retention
Bartlesville	3	36	4TB	144 TB	13 Days
Hominy	2	24	4TB	96 TB	15 Days
Pawhuska	2	24	4TB	96 TB	17 Days
Ponca City	5	60	4TB	240 TB	15 Days
Sand Springs	3	36	4TB	144 TB	15 Days
Skiatook	5	60	4TB	240 TB	17 Days

Existing Cameras:

Listed below are the current Pelco camera models and types at each of our casino locations

Camera Model#	Bartlesville	Central	Hominy	Pawhuska	Ponca	Sand Springs	Skiatook
<i>D5220</i>	24	0	2	0	20	3	28
<i>D5230</i>	4	2	3	4	7	2	6
<i>D6230</i>	0	0	0	0	0	1	2
<i>IDE10DN</i>	99	0	62	2	83	163	106
<i>IDE20DN</i>	74	0	30	60	103	29	99
<i>IEE10DN</i>	10	0	3	0	15	0	17
<i>IEE20DN</i>	0	0	0	0	0	1	0
<i>TXB (PTZ)</i>	0	0	0	0	3	0	4
<i>Spectra Mini-IP(PTZ)</i>	12	0	2	9	6	2	6
<i>IL10 (camera)</i>	0	0	1	0	0	0	0
<i>IME3122</i>	0	0	0	12	2	0	1
<i>IME319</i>	5	0	0	0	14	0	12
<i>IME119</i>	0	36	0	0	1	2	1
<i>IM10LW-1</i>	0	0	0	0	13	0	0
<i>IM10LW-1E</i>	0	0	0	0	1	0	1
<i>IME219</i>	0	0	0	0	1	0	2
<i>IMM12036</i>	0	0	0	0	0	0	1
<i>P1220</i>	1	0	0	0	0	0	1
<i>EVO(360) -5MP</i>	0	14	0	4	3	0	4
<i>SpectraMini114R(PTZ)</i>	0	0	4	0	0	22	0
<i>Spectra 3 DD53C22(PTZ)</i>	0	0	3	0	0	0	0
<i>Spectra 4 DD4C22(PTZ)</i>	0	0	2	0	0	3	0
<i>New total</i>	229	52	112	91	272	228	291

VIII. Implementation:

Provide a sample implementation plan that details the proposed transition to your services. Include the following items: Tulsa implementation should be in the first quarter of 2018, the Tulsa Casino is schedule to open June

2018. Sand Springs implementation should be in the fourth quarter of 2017. More exact dates will be provide as we get further along in the projects.

- A. Time line showing major events, responsibilities, and who is responsible.
- B. Description of the major steps in the implementation plan.
- C. Success criteria for each major event and phase.
- D. Identify major activities that involve the Osage Casino employees or premises (e.g. end-user surveys, delivery dates for equipment, programming of equipment, database loading and order tracking).
- E. The resources, especially personnel, that your company will dedicate to this activity.
- F. Will a single individual in your organization have responsibility for managing the implementation process?
- G. Vendor shall provide 3 days of 24 hour onsite opening/go-live support, followed by 4 days of support between 8am to 5pm.

IX. References

The proposer should submit a minimum of three references of companies currently doing business with the proposer's company. The reference information should include a contact person, phone number and length of relationship. The references should be of similar size and nature to Osage Casino.

X. Locations:

Osage Casino is currently located in 8 different buildings in 7 cities throughout Oklahoma.

- Bartlesville - 222 Allen Rd Bartlesville, OK 74003
- Central Corporate office - 1211 W. 36th Street North Tulsa, OK 74127
- Hominy - 39 Deer Avenue Hominy, OK 74035
- Pawhuska - 2017 East 15th Street & Hwy 99 Pawhuska, OK 74056
- Ponca City - 64464 State Highway 60 Ponca City, OK 74604
- Sand Springs - 301 Blackjack Dr. Sand Springs, OK 74063
- Skiatook - 5591 West Rogers Boulevard Skiatook, OK 74070
- Tulsa - 951 W 36th Street North Tulsa, OK 74127

Section III. Submittal Requirements

Complete the information below in the outline. The RFP response should be organized in accordance to the list of Submittal Requirements and Criteria.

- I. Name of Firm, Address, and Telephone Number.

- II. Osage Nation Ownership(if applicable):
 - a. Provide evidence of ownership full or partial (51%) by Osage Nation member(s) or entity.
 - b. Provide evidence of tribal membership

III. Osage Preference:

In accordance with the Osage Nation Competitive Bidding Law, Osage Preference is given to Osage owned enterprises if the bid is within 5% of the lowest bid.

Any contractor or economic enterprise requesting to be considered under the Nation's Osage Preference provision must supply to the satisfaction of OSAGE CASINO:

- a. Osage Nation membership Card
- b. Evidence such as stock ownership, structure, management, control, financing and salary or profit sharing arrangements of the enterprise that prove majority Osage ownership, and,
- c. Evidence sufficient to demonstrate to the satisfaction of the Nation it has the technical, administrative, and financial capability to perform contract work of the type and size of the proposed project.

If only one qualified proposal is received, the contract is subject to the approval by the Owner. The proposal is subject to the preference and opportunities for training and employment in connection with the administration of these activities shall be given to Osage, Native American, and Veterans in that order.

Section IV. Selection Process

I. **Process:**

- a. The Owner's selection process follows these basic steps:
 - i. Receipt and review of proposals.
 - ii. Interview selected vendors (if necessary)
 - iii. Select a vendor
- b. OSAGE CASINO will appoint a selection committee to review, score, and rank the RFP's
- c. Selection committee may select the top three to be interviewed, which will be held at Osage Casino Corporate office
- d. The awarded vendor will also be responsible for completing the vendor licensing requirements with the Osage Nation Gaming Commission & Tax Commission within 14 business days of award. By submitting a proposal, you agree to execute the required contract provided by OSAGE CASINO.
- f. OSAGE CASINO reserves the right to:
 - i. Amend, modify, or withdraw this RFP.

- ii. Accept or reject any and all proposals.
- iii. Waive or correct any irregularities in proposals after prior notice to the offer(s).
- iv. Negotiate with alternative, if initial contract negotiations are unsuccessful.
- g. This RFP does not obligate OSAGE CASINO to award a contract, to pay for costs incurred in preparing any proposal, or to procure the services described herein. All proposals are submitted at the sole expense of the Offeror. OSAGE CASINO shall incur no liability of obligation to any except pursuant to a written contract of services, duly executed by the and an authorized signatory for OSAGE CASINO.

II. Criteria:

Criteria to be used by the Owner in evaluation of proposals will include the following:

- a. Experience and Capabilities of vendor
- b. Bid Cost
- c. Compliance to stated requirements
- d. References
- e. Responsiveness -The ability to provide all information at time of proposal submittal
- f. Preference for Osage owned firms as stated will be provided as long as the (blank) meets qualification criteria.

Section V. Public Records

Information provided by the (blank) in response to this RFP will, to the extent allowed by law, be held in confidence and will not be revealed or discussed with competitors.

Section VI. Additional Services

- I. If any additional services other than those specified in Section I.II above are ordered in writing by OSAGE CASINO, a contract modification, signed by both parties, shall be issued which identifies the change in services and any resulting change in contract amount, period of performance, or any other term and condition of this contract. The vendor shall provide cost information sufficient to enable OSAGE CASINO to perform a cost analysis.

Section VII. Ordinances

All vendors shall conform to the applicable Osage Nation, ONGC, ONGE, Federal, State and local laws, codes, ordinances, regulations, and standards as modified by any waivers which may be obtained from the appropriate jurisdictions.

Any violation of Section 20 of the Osage Nation Competitive Bidding Act shall constitute a material breach of this contract and shall entitle the Osage Nation to revoke, rescind, and repudiate this contract. In the event of such material breach of this contract, the Osage Nation shall be relieved of all obligations contained herein and the contractor shall forfeit to the Nation any bond or deposit related to this contract.

I. PROHIBITIONS

- a. **Split Contracts.** It shall be unlawful for any official, employee, agent, contractor, or subcontractor of the Nation to allow a contract to be split into partial contracts for the purpose of circumventing or attempting to circumvent the competitive bidding requirements established by this Act, provided this provision shall not otherwise prohibit the Nation from soliciting bids and letting separate contract awards for specialized portions of a construction project in good faith;
- b. **Buy-In Contracts Prohibited.** It shall be unlawful for any contractor to submit an offer below anticipated costs, expecting to:
1. Increase the contract amount after award (e.g. through unnecessary or excessively priced change orders); or
 2. Receive follow-on contracts at inflated prices to recover losses incurred on the buy-in contract.
- b. **Offer of Kick-Backs Prohibited.** It shall be unlawful for any person or entity seeking to do business with the Osage Nation to offer any money, fee, commission, credit, gift, gratuity, thing of value, or compensation of any kind which is provided, directly or indirectly, to any official or employee of the Nation or any contractor, subcontractor, or employees of contractors or subcontractors for the purpose of improperly obtaining or rewarding favorable treatment in connection with a contract or subcontract;
- d. **Acceptance of Kick-Backs Prohibited.** It shall be unlawful for any official, employee, agent, contractor, or subcontractor of the Nation to solicit, accept, or attempt to accept any money, fee, commission, credit, gift, gratuity, thing of value, or compensation of any kind from a person or entity seeking to enter into a contract or subcontract subject to the provisions of this Act.
- e. **Improper Influence Prohibited.** It shall be unlawful for any person or entity to otherwise seek to improperly influence an official or employee of the Nation to give consideration or to act regarding a contract or subcontract on any basis other than the merits of the matter.
- f. **Collusion Prohibited.** Any agreement or collusion among bidders, prospective bidders or material suppliers in restraint of freedom of competition by agreement to bid at a fixed price or to refrain from bidding, or otherwise, shall render the bids of such bidders void.
- g. **Prohibition on Circumvention.** It shall be unlawful for any official or employee of the Nation to seek to circumvent any provision of this Act, including but not limited to:
1. The declaration of any emergency;
 2. Disclosure of the terms of a bid submitted in response to a bid notice issued by a Procurement Officer in advance of the time set for opening of all bids;
 3. Withholding or impeding the distribution of said information after notice of the bid has been given, unless the solicitation of bids has been withdrawn or the particular information in question has been deleted or replaced through alteration of the bid notice and said withdrawal has been made equally and uniformly known.

h. Prohibition on Solicitation, Possession, and Receipt.

It shall be unlawful for any person or entity to solicit, possess, or receive information which is to be contained in a bid notice of a Procurement Officer, for use in preparing a bid, in advance of the date on which said bid notice is to be made equally and uniformly known to all prospective bidders and the public.

For a complete copy of the Osage Nation Competitive Bidding Act – ONCA 07-57,

[http://www.osagetribe.com/congress/uploads/Legislation/Bills/2007/57/ONCA_07-](http://www.osagetribe.com/congress/uploads/Legislation/Bills/2007/57/ONCA_07-57_SIGNED.pdf)

[57_SIGNED.pdf](http://www.osagetribe.com/congress/uploads/Legislation/Bills/2007/57/ONCA_07-57_SIGNED.pdf)

<http://www.osagetribe.com/congress/uploads/Legislation/Bills/2012/ONCA12-19.Enacted.pdf>

Section VIII. Insurance

Certificate of liability coverage will be required for Workers Comp, Commercial Liability and Business Auto Liability. Coverage amounts will be determined by the Owner.

All Contracting firms' insurance policies shall name the following and any other parties requested by owner as additionally insured.

- Osage Nation
- Osage Nation Gaming Enterprise
- Osage Casino

Certificate of Liability Coverage Tiers

Certificate of	Workers Comp	General Liability	Business Auto
	\$5,000,000	\$10,000,000	\$5,000,000

Appendix – A
Vendor General Information Sheet

Legal Name: _____

DBA Name: _____

Business Address: _____

Types of Goods and Services Provided: _____

Publicly traded: Yes ___ Stock Exchange/Symbol _____ No ___

Will you require access to Osage Casino Gaming Systems: Yes ___ No ___

Will you have employees working onsite at any Osage Casinos locations: Yes ___ No ___

ORDERING/CONTACT INFORMATION

Contact or Rep: _____

Ordering Preference: Phone Fax Email

Phone: _____ Fax: _____

Email: _____

REMIT TO ADDRESS (If Different from Mailing Address)

Business Address: _____

Payment Terms: _____

Appendix B

ACKNOWLEDGEMENT AND CONSENT

1. Governing Law and Venue All Agreements with the Osage Nation Gaming Enterprise (“ONGE”) shall be governed by the laws of the Osage Nation, the State-Tribal Compact, federal laws, and the laws of the State of Oklahoma, in that order, in all matters of construction, validity, performance and enforcement, as those laws apply to Agreements executed, delivered and performed solely within the jurisdiction of the Osage Nation. The sites where the goods and services will be used or installed and the performance of any and all services shall occur on Indian Lands as defined by the Indian Gaming Regulatory Act, 25 U.S.C. 2701 et seq., under the jurisdiction of the Osage Nation. Venue shall be in the Osage Nation District Court.

2. Consent to Jurisdiction. For the purposes of any Agreement entered with the ONGE, Vendor consents to the civil jurisdiction of the Osage Nation and its governmental bodies and agencies, and shall be subject to the laws of the Osage Nation including, but not limited to, the Tribal-State Compact, the Osage Nation Gaming Statute, the Osage Nation Gaming Commission regulations, and the National Indian Gaming Commission regulations. Vendor agrees to adhere to and comply with federal and tribal Internal Control Standards applicable to the goods and services it provides to the ONGE.

3. License or Registration. Any persons or entities transacting with the ONGE for goods and/or services are required by law to be licensed by the Osage Nation Gaming Commission, and are subject to the following conditions: **NOTWITHSTANDING ANY OTHER PROVISION CONTAINED HEREIN, THIS AGREEMENT SHALL NOT BE VALID OR ENFORCEABLE UNLESS AND UNTIL VENDOR HAS APPLIED FOR AND RECEIVED A VENDOR LICENSE FROM THE OSAGE NATION GAMING COMMISSION AS REQUIRED BY THE OSAGE NATION GAMING STATUTE. FAILURE TO APPLY FOR, SECURE, AND MAINTAIN THE REQUISITE LICENSE SHALL BE DEEMED A MATERIAL BREACH OF THIS AGREEMENT AND SHALL RENDER THIS AGREEMENT NULL AND VOID.** Vendor shall provide ONGE a copy of its vendor license or evidence of registration when received or if currently licensed or registered, shall attach a copy to the Agreement. Vendor shall likewise provide ONGE with copies of any licenses required by the Osage Nation Tax Commission.

Vendor will be subject to a \$10,000.00 licensing fee and \$250.00 per person fees for all employees working on the project. Osage Casino’s will not pay fees on behalf of the vendor or allow the fees to be invoiced as part of the project. Vendor will be subject to fines and fees associated with failure to maintain all required licenses.

5. Taxes and fees. Vendor is responsible for the payment of its own taxes where the incidence of the tax falls on the Vendor. Vendor is responsible for paying all fees applicable to vendor that are imposed by governmental authorities, including any gaming device fees, and ONGE is prohibited by law from paying gaming device fees for Vendor either directly or for reimbursement.

6. Term. Notwithstanding any language to the contrary in the Agreement for the initial term and any renewal terms, in no event shall the initial term or any renewal exceed three years in duration.

7. Confidentiality. Each party agrees that all confidential documents, work product, and information (including all computer code and related materials) received or otherwise obtained from the other party pursuant to the Agreement will be received in strict confidence and will be used only for the purposes of performing under the Agreement. Without obtaining the prior written consent of the other party, neither party will disclose any such information to any third party, and each party will disclose such information only to such of its officers, employees, and agents that have a need to know such information for the purposes contemplated by this Agreement.

I hereby acknowledge that I have read the foregoing terms and conditions and understand that, by submitting a proposal in response to this RFP, I consent to the above terms and conditions. I further understand that no contract with the Osage Nation Gaming Enterprise shall be valid or enforceable without the inclusion of the terms and conditions contained herein.

Signature

Printed Name

Date

Appendix– C

VENDOR LICENSE REQUIREMENT and NON-COMPLIANCE CONSEQUENCES

ACKNOWLEDGEMENT

The Osage Nation Gaming Enterprise d.b.a. Osage Casino is a wholly-owned unincorporated enterprise of the Osage Nation, a federally recognized Indian tribe. The Osage Nation has entered into a Compact with the State of Oklahoma to conduct Class III gaming. The Compact, as well as the Osage Nation Gaming Statute, requires all persons or entities that conduct business with the Osage Casino to be licensed in accordance with the rules and regulations of the Osage Nation Gaming Commission.

By law, all persons or entities transacting business with Osage Casino for goods and/or services are required to be licensed by the Osage Nation Gaming Commission. (*Rules and Regulations of the Osage Nation Gaming Commission Part 202 (2007)*)

No contract between the Osage Casino and any person or entity required to be licensed by the Osage Nation Gaming Commission shall be valid or enforceable until such person or entity has been granted a vendor license by the Osage Nation Gaming Commission. Failure by a vendor to apply for, secure, and maintain the requisite vendor license shall be deemed a material breach of the contract, and shall render the contract null and void. The Osage Casino is prohibited by law from conducting any further business with or remitting any payment to such vendor until the vendor is licensed by the Osage Nation Gaming Commission.

It shall be the responsibility of the vendor wishing to do business with the Osage Casino to complete and submit any necessary application forms; pay any necessary licensing fees; and secure the requisite license prior to providing any goods and/or services.

I hereby acknowledge that I have read the above information and understand that I and/or my business will be required by law to obtain a vendor license from the Osage Nation Gaming Commission, and that it is my affirmative duty to obtain and maintain any required vendor license. I further understand that if I fail to timely acquire or am denied a required license, the law prohibits the Osage Casino from making payment to myself or my business for goods or services rendered without a license.

Signature _____

Date _____

Printed Name _____

Business Phone Number _____

Business Name _____

Business Address _____

Vendor Licensing Contact Information
Osage Nation Gaming Commission
612 Leahy, Pawhuska, OK 74056 (918) 287-
5529

Appendix - D

BUSINESS & PERSONAL RELATIONSHIPS AFFIDAVIT

Project Name:

Company Name: _____

_____, Affiant states that the nature of any partnership, joint venture, or other business relationship presently in effect or which existed within one year prior to the date of this statement with Osage Nation, tribal member or other party to the project is as follows:

Affiant further states that any such business relationship presently in effect or which existed within one year prior to the date of this statement between any officer or director of the bidding company and any officer or director of the architectural or engineering firm or other party to the project is as follows:

Affiant further states that the names of all persons having any such business relationships and the positions they hold with their respective companies or firms are as follows:

(If none of the business relationships hereinabove mentioned exist, affiant should so state).

Affiant further states that the names of all persons having a relationship by blood/marriage/adoption to any Osage Nation Board member or member of Executive Management are disclosed as follows:

Signature _____

Title _____

Subscribed and sworn to before me this day ___ of _____, 20__.

Notary Public _____

My commission expires:
